

AFRICA LANDSCAPES PROPERTY SERVICES

### **Our Vision**

To be the leading property consulting firm in Africa.

## **Our Mission**

To deliver outstanding property advisory services that provide tailor-made solutions to our clients.

## **Our Values**

Professionalism, Integrity and Efficiency

#### **OVERVIEW**

African Landscapes Property Services is a boutique firm that has developed expertise in Property Consulting.

The firm has developed relationships with various financial partners and investors, both local and international, to invest debt or equity in our client's projects.

We work closely with our clients to develop appropriate property strategies, identify the financial needs of the projects and package bankable projects for potential financiers and investors.

#### **OVERVIEW**

The firm brings together expertise in the following areas:

- Property Consulting
- Property Sales
- Commercial and residential Letting
- Property Management
- Market Research

This combination of skills enables our clients to effectively implement their strategies with our professional support.

#### **INVESTOR REACH**

Africa has attracted record sums of FDI. East Africa has the leading investment destination in Africa in the last 4 years. Investors are attracted by the growth of the market.

Superior returns on investment and a stable economic and political environment, reflecting East Africa's attractiveness as an investment destination.

#### **INVESTOR REACH**

The firm has relationships with international investors in North America, Europe, Middle East, Asia and Kenya's Diaspora.

The firm has also relationships with Kenyan institutional investors such as fund managers, pension funds, SACCOS and high-net worth individuals.

#### FINANCIAL INSTITUTIONS

The firm has relationships with leading banks. We select the most suitable banks for our client's needs and work with a financial institution to structure the most suitable financial facility for our clients.

The facilities include short and long term overdrafts, term loans and asset finance. Arrangements are also made to provide financial facilities for purchasers of units in our client's projects.

#### PROPERTY CONSULTING

Property Development Strategy - We develop an appropriate property development strategy for our clients and advise in execution.

Development Execution - This involves land acquisition and development of green field sites, structuring joint venture partnerships and bulk purchase of completed units.

#### **PROPERTY SALES**

We undertake sales of property to institutional and retail clients.



# **PROPERTY MANAGEMENT**

# **COMMERCIAL & RESIDENTIAL LETTING**



# **MARKET RESEARCH**



# **FEASIBILITY STUDIES**

#### PRIVATE EQUITY

We undertake a study of the project and prepare the appropriate Information Memorandum.

We present the investment proposition to our extensive portfolio of investors with care to identify the most suitable.



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